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**ANNUAL AUDITED REPORT** FORM X-17A-5 **PART 111** 

SEC FILE NUMBER 8-33797

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/16	AND ENDING	12/31/16
	/M/DD/YY		MM/DD/YY
A. REGISTRAI	NT IDENTIF	ICATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Carter, Terry & Company, Inc.			
ADDRESS OF PRINCIPAL PLACE OF BUSINESS	(Do not use P	.O. Box No.)	FIRM I.D. NO.
3060 Peachtree Road, Suite 1200			
•	and Street)		20205
Atlanta	GA		30305
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERSON	TO CONTACT	TIN REGARD TO	THIS REPORT
Kristin Montet	10 00111101		104) 364-2141
ARI ID GIM TIZOIROC		<u>-</u>	a Code - Telephone Number
B. ACCOUNTA	NT IDENTII	FICATION	<u> </u>
INDEPENDENT PUBLIC ACCOUNTANT whose of Rubio CPA, PC	pinion is contai	ned in the Report*	
(Name - if individual,	state last, first, r	niddle name)	
900 Circle 75 Parkway SE, Suite 1100	Atlanta	Georg	ia 30339
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
Accountant not resident in United Stat	es or ony of it	a nossassions	
Accountant not resident in Olinea State	es of any of it	s possessions.	
FOR OFFI	CIAL USE ON	LY	
A STATE OF THE STA			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of Information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### **OATH OR AFFIRMATION**

I, <u>1</u>	imothy J. Terry	, swear (or affirm) that, to the best of my
knowled	ge and belief the accompanying fina	ancial statement and supporting schedules pertaining to the firm of
	Carter, Terry & Compan	y, Inc. as
of	December 31	, 2016, are true and correct. I further swear (or affirm) that
neither t	he company nor any partner propriet	or, principal officer or director has any proprietary interest in any account
classifie	d solely as that of a customer, except	as follows:
<del></del>		
		Signature/
		Prancis
	<i>1</i>	Title
- V		Titte
	SA40/ KONTO	
1)	Notary Public	MINGTIN W. MO
This		Links 100
i nis rej	port ** contains (check all applica	DIE BOXES):
ヌ	(a) Facing Page.	
<b>X</b>	(b) Statement of Financial Cond	lition.
<b>2</b>	(c) Statement of Income (Loss)	
<b>E</b>	(d) Statement of Changes in Fir	nancial Condition. COUNTY GY.
<b>X</b>		
		abilities Subordinated to Claims of Creditors.
	(g) Computation of Net Capital	
片		tion of Reserve Requirements Pursuant to Rule 15c3-3.
- 片		Possession or Control Requirements Under Rule 15c3-3.  appropriate explanation of the Computation of Net Capital Under
Ц		tation for Determination of the Reserve Requirements Under Exhibi
	A of Rule 15c3-3.	tation for Determination of the Reserve Requirements Officer Exhibit
· 🗀		ne audited and unaudited Statements of Financial Condition with
ч	respect to methods of conso	
<b>X</b>		·
<b>X</b>		nental Report
ñ		terial inadequacies found to exist or found to have existed since the
	date of the previous audit.	- -

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholder of Carter, Terry & Company, Inc.

We have audited the accompanying financial statements of Carter, Terry & Company, Inc. which comprise the statement of financial condition as of December 31, 2016, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. Carter, Terry & Company, Inc. management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis of our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Carter, Terry & Company, Inc. as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

The information contained in Schedules I, II and III has been subjected to audit procedures performed in conjunction with the audit of Carter, Terry & Company, Inc. financial statements. The information is the responsibility of Carter, Terry & Company, Inc. management. Our audit procedures included determining whether the information in Schedules I, II and III reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the accompanying schedules. In forming our opinion on the accompanying schedules, we evaluated whether the supplemental information, including its form and content, is presented in conformity Rule17a-5 of the Securities Exchange Act of 1934. In our opinion, the aforementioned supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

February 27, 2017 Atlanta, Georgia

RUBIO CPA, PC

Rulin CPA, PL

### STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2016

#### **ASSETS**

Cash and cash equivalents Deposits with clearing organizations Due from Clearing Broker Securities owned Advances to officers and employees Other Receivables Notes Receivable From Brokers Prepaid expenses Total current assets	\$ 337,172 70,000 177,780 4,873 44,948 12,262 155,000 81,742 883,777
	\$ 883,777
LIABILITIES AND STOCKHOLDER'S EQUITY	
Liabilities: Accrued expenses Unearned Revenue Taxes Payable Due to holding company Total current liabilities	\$  242,172 64,130 500 6,950 313,752
Stockholder's equity: Common stock: \$1 par value, 10,000 shares authorized; 2,472 shares issued and outstanding Additional paid-in capital Retained earnings Total stockholder's equity	 2,472 386,304 181,249 570,025
	\$ 883,777

The accompanying notes are an integral part of these financial statements.

## STATEMENT OF OPERATIONS YEAR ENDED DECEMBER 31, 2016

Revenues:		
Commission income	\$	3,006,864
Investment banking		559,681
Loss on securities owned		(52,167)
Mutual Fund and 12b1 Fees		37,107
Interest income		13,283
merest moone		3,564,768
		0,004,700
Expenses:		
Management fee to parent		360,000
Commission expense		2,402,677
Employee compensation and benefits		210,856
Clearing costs		172,569
Occupancy		300,000
Communication		63,922
Registration fees		45,773
Other operating expense		18,482
Other operating expenses		3,574,279
		5,51,1,1,1,1
Net loss before income taxes		(9,511)
Income taxes:		
Income taxes		-
	_	
NET LOSS	\$_	(9,511)

The accompanying notes are an integral part of these financial statements.

#### STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2016

CASH FLOWS FROM OPERATING ACTIVITIES:  Net loss  Adjustments to reconcile net loss to net cash provided by operating activities:	\$	(9,511)
Changes in operating assets and liabilities: Prepaids Notes Receivable from brokers Receivables Securities owned Other Receivable Advances to officers and employees Unearned Revenue Taxes Payable Accounts payable and accrued expenses Due to holding company Due From holding company Net cash used by operating activities		(52,964) (155,000) (56,316) (4,413) (12,262) (9,306) 64,130 500 48,141 5,000 47,000 (135,001)
CASH FLOWS FROM FINANCING ACTIVITIES: Capital contribution Net cash provided by financing activities	_ 	150,000 150,000
NET CHANGE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS, beginning of year		14,999 322,173
CASH AND CASH EQUIVALENTS, end of year	\$_	337,172
SUPPLEMENTAL DISCLOSURE INFORMATION		
Securities compensation received	\$	125,395

## STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY YEAR ENDED DECEMBER 31, 2016

	Commo	on Stoo	ck	Contributed Retained		Total Stockholder's			
	Shares		mount		Capital		Earnings		Equity
Balances, January 1, 2016 Additions to Capital Net Loss	2,472	\$	2,472	\$	236,304 150,000	\$	190,760 (9,511)	\$_	429,536 150,000 (9,511)
Balances, December 31, 2016	2,472		2,472	_	386,304	=	181,249	_	570,025

The accompanying notes are an integral part of these financial statements.

### CARTER, TERRY & COMPANY, INC. (a wholly-owned subsidiary of First Atlanta Financial Services, Incorporated)

#### NOTES TO FINANCIAL STATEMENTS YEAR ENDED DECEMBER 31, 2016

1. Description of Business and Summary of Significant Accounting Policies:

#### **Description of Business**

Carter, Terry & Company, Inc. (the "Company") is a registered broker-dealer headquartered in Atlanta, Georgia. The Company is registered with the Securities and Exchange Commission ("SEC") and the Financial Industry Regulatory Authority ("FINRA"). The Company is engaged in securities brokerage and investment banking services primarily in the Atlanta area. The Company is a wholly-owned subsidiary of First Atlanta Financial Services, Incorporated ("First Atlanta"), and both companies are operated under common management.

#### Cash and Cash Equivalents

The Company defines cash equivalents as highly liquid investments, with original maturities of less than 90 days, which are not held for sale in the ordinary course of business.

#### Revenue Recognition

Commission income related to customer accounts is reported on a settlement date basis, which approximates a trade date basis. Revenues from investment banking fees are recognized when earned in accordance with the terms of service agreements with its clients. This occurs when the Company has provided all services and has no further obligations under the agreement, which for investment banking activities typically occurs when the transaction relating to the agreement has consummated.

#### Income Taxes

The Company and First Atlanta file a consolidated income tax return. Under Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 740, *Income Taxes*, the consolidated amount of current and deferred tax expense for a group that files a consolidated tax return should be allocated among the members of the group when those members issue separate financial statements. As allowed under ASC 740, the Company calculates current and deferred tax effects as if it were a separate taxpayer. To the extent that this calculation results in items which would be recorded on the balance sheet of a standalone taxpaying entity, such as income taxes payable and deferred tax assets and liabilities, the Company adjusts its balance due from or due to First Atlanta. The current income tax effect is described in Note 8.

The difference between the financial statement and tax basis of assets and liabilities is computed annually. Deferred income tax assets and liabilities are computed for those differences that have tax consequences using the currently enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Valuation allowances are established, if necessary, to reduce deferred tax asset accounts that will more likely than not be unrealized. Income tax expense is the current tax payable or refundable for the period, plus or minus the net change in the deferred tax asset and liability accounts.

The Company has adopted the provisions of FASB Accounting Standards Codification 740-10, Accounting for Uncertainty in Income Taxes. Under FASB ASC 740-10, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. A tax position includes an entity's status, and the decision not to file a return.

The Company has evaluated each of its tax positions and has determined that it has no uncertain tax positions for which a provision or liability for income taxes is necessary.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Subsequent Events**

Management evaluates conditions occurring subsequent to the most recent financial statement reporting period for potential financial statement or disclosure effects. No subsequent events have been identified by management through the date the financial statements were issued.

#### Concentration of Credit Risk:

The financial instruments which potentially subject the Company to concentrations of credit risk are cash and cash equivalents and receivables. The Company maintains cash and cash equivalents with financial institutions which are variously insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 at each depository institution, or by the Securities Investor Protection Corporation ("SIPC") against the financial failure of the relevant brokerage firm up to \$500,000, with a specific limit of \$100,000 for cash. At December 31, 2016, the Company maintained no cash balances with FDIC or SIPC-insured institutions in excess of these amounts. Cash and cash equivalents on the statement of financial condition includes money market mutual fund balances which exceed \$100,000. Such balances typically qualify as securities for SIPC coverage in the event of financial failure of the brokerage firm, though not as protection against potential loss of market value.

Management does not believe a credit risk concentration relating to receivables exists due to the financial stability of the two clearing organizations from whom the receivable balance is due.

#### 3. Securities Owned:

Securities owned consist entirely of marketable equity securities of publicly traded companies, normally acquired from the issuer companies as compensation for services. The Company reports these investments at fair value. Changes in unrealized gains and losses due to market price changes of shares held are included in current year earnings. Realized gains and losses from securities sales and unrealized gains and losses are each reported in the statement of operations. Fair values of the securities owned are based on quoted market sources. Realized gains and losses are determined on the basis of specific identification.

4. Receivables consist of commissions due from the Company's two clearing organizations that were collected in January 2017, therefore no allowance for doubtful accounts is necessary for these balances at December 31, 2016.

#### 5. Advances to Officers and Employees:

Advances are due on demand from various officers and employees, and carry no stated interest rate.

#### 6. Fair Value Measurements:

FASB ASC 820, Fair value Measurements and Disclosures, defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified in ASC 820, are used to measure fair value. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad areas:

Level 1 – Inputs to the valuation methodology are quoted prices available in active markets for identical investments as of the reporting date.

Level 2 – inputs to the valuation methodology are:

- Quoted prices for similar assets or liabilities in active markets.
- \* Quoted prices for identical or similar assets or liabilities in inactive markets.

\* Inputs other than quoted prices that are observable for the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable inputs in situations where there is little or no market activity for the asset or liability, and the reporting entity makes estimates and assumptions related to the pricing of the asset or liability, including assumptions regarding risk.

Investments as measured at fair value on a recurring basis by input type consisted of the following at December 31, 2016:

Fair Valu	ie Mea	suremer	its
Usir	ng Inpu	t Type	
Level 1L	evel 2L	evel 3	Total
\$ 4873	-0-\$	-0-\$	4873

Common stock – small cap

#### 7. Notes Receivable

The notes receivable contains provisions for forgiveness of principal (and accrued interest under certain conditions) if the financial advisor meets specified revenue production levels or length of service. The forgiveness determination is made at specified intervals. The Company amortizes the principal balance of the forgivable notes (along with accrued interest under certain conditions) over the contractual term of the note. In the event the financial advisor does not meet the specified production level, the scheduled principal and interest are due. The Company intends to hold the notes for the term of the agreements. The maturity date of the loan with the latest maturity is March 2021.

#### 8. Contingencies and Commitments:

The Company can be subject to litigation, arbitration settlements, and regulatory assessments which arise in the ordinary course of business as a registered broker-dealer. The Company recognizes a liability and expense for any such matters at the time exposure to loss is more than remote and an amount of the loss is reasonably determinable. In the opinion of management, there are no outstanding matters at December 31, 2016 requiring contingent loss recognition.

#### 9. Income Taxes:

The provision for income taxes consists of the following:

Current tax benefit	\$ <u>2700</u>
Deferred tax expense	\$ (2700)

The Company files a consolidated federal tax return with its Parent and records its share of the consolidated federal tax expense on a separate return basis. The current tax benefit represents the effects of the 2016 loss. Deferred income taxes are provided for the temporary differences between the assets and liabilities for financial and income tax purposes. There are no significant book/tax, timing differences at December 31, 2016, other than a deferred tax asset arising from a net operating loss carryforward that is offset in full by a valuation allowance, and therefore no deferred tax assets or liabilities are reflected in the accompanying financial statements.

#### 10. Related Party Transactions:

The Company is party to an expense sharing agreement with First Atlanta. First Atlanta is the lessee of the property occupied by the Company, and also provides various office supplies, equipment and furniture, health insurance, and management and administrative services to the Company. During the year ended December 31, 2016, the Company paid First Atlanta \$300,000 for rent and \$360,000 for other expenses, which are aggregated as management fees.

#### 11. Net Capital Requirements:

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (15c3-1) (the "Rule"), which requires the maintenance of minimum net capital. The Rule prohibits the Company from engaging in securities transactions at any time the Company's net capital, as defined by the Rule, is less than \$100,000, or if the ratio of aggregate indebtedness to net capital, both as defined, exceeds 1500% (and the rule of "applicable" exchange provides that equity capital may not be withdrawn, or cash dividends paid, if aggregate indebtedness exceeds 1000% of net capital.

At December 31, 2016, the Company has net allowable capital of \$268,481, which is \$168,481 in excess of the required net capital of \$100,000. The Company's percentage of aggregate indebtedness to net capital is 116.86% as of December 31, 2016. Certain securities owned and other current assets reflected in the accompanying financial statements are not allowable assets for the purpose of computing minimum net capital under the Rule. The Company's exemption from the reserve requirements of Rule 15c3-3 (Customer Protection Rule) is under the provisions of Paragraph (k)(2)(ii), in that the Company may receive but does not hold customer or other broker or dealer securities.

#### 12. Retirement Plans:

The Company has adopted a 401(K) plan covering substantially all employees to which the Company may make discretionary employer contributions. There were no employer contribution to the plan during 2016.

# SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2016

#### **COMPUTATION OF NET CAPITAL**

Total Stockholder's Equity from Statement of Financial Condition	\$	570,025.00
Deduct stockholder's equity not allowable for net capital	\$	-
Total Stockholder's equity qualified for net capital Add:	\$	570,025.00
Non-allowable assets:	\$	-
Advances to related parties	\$	(44,948.00)
Prepaid expenses	\$	(81,742.00)
Note Receivable	\$	(155,000.00)
Other additions and/or credits	\$	(12,262.00)
Net capital before haircuts on securities positions (tentative net capital)  Haircuts on securities:	\$	276,073.00
Money market assets	\$	(2,719.00)
Other securities	\$	(4,873.00)
Other securities	Ψ	(4,673.00)
Net Capital	\$	268,481.00
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum net capital required	\$	20,583.00
Minimum dollar net capital requirement of reporting broker-dealer	\$	100,000.00
Net capital requirement (greater of above)	\$	100,000.00
Excess net capital	\$	168,481.00

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2016

#### **AGGREGATE INDEBTEDNESS**

Total aggregated indebtedness liabilities from State of Financial Condition \$ 313,752.00

Total aggregate indebtedness \$ 313,752.00

Percentage: Aggregate indebtedness to net capital 116.86%

RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II of Form

X-17A-5 as of December 31, 2016)

Net capital as reported in Part II, Form X-17a-5 is \$273,481

Effect on net capital of recording forgiveable loans \$ (5,000.00)

Net capital as reported above \$ 268,481.00

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Sulte 1100 Atlanta, GA 30339

Office: 770 690-8995 Fax: 770 980-1077

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholder of Carter, Terry & Company, Inc.

We have reviewed management's statements, included in the accompanying Broker Dealers Annual Exemption Report in which (1) Carter, Terry & Company, Inc. identified the following provisions of 17 C.F.R. § 15c3-3(k) under which Carter, Terry & Company, Inc. claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(ii) (the "exemption provisions"); and, (2) Carter, Terry & Company, Inc. stated that Carter, Terry & Company, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Carter, Terry & Company, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Carter, Terry & Company, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii), of Rule 15c3-3 under the Securities Exchange Act of 1934.

February 27, 2017 Atlanta, GA

RUBIO CPA, PC

Pulis CPA, PC

### CARTERTERRY

3060 PEACHTREE ROAD, NW SUITE 1200 ATLANTA, GEORGIA 30305

> 404.364.2070 US WATS 1/800.848.9555 FAX 404.364.2079

#### BROKER DEALERS ANNUAL EXEMPTION REPORT

Carter, Terry & Company, Inc. claims an exemption from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, pursuant to paragraph (k)(2)(ii) of the Rule.

Carter, Terry & Company, Inc. met the aforementioned exemption provisions throughout the most recent year ended December 31, 2016 without exception.

Timothy J. Terry

January 3, 2017

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995 Fax: 770 980-1077

## CARTER, TERRY & COMPANY, INC. INDEPENDENT ACCOUNTANT'S REPORT ON APPLYING AGREED-UPON PROCEDURES ON SCHEDULE OF ASSESSMENT AND PAYMENTS (FORM SIPC-7)

To the Stockholder of Carter, Terry & Company, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2016, which were agreed to by Carter, Terry & Company, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating Carter, Terry & Company, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Carter, Terry & Company, Inc.'s management is responsible for Carter, Terry & Company, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2. Compared the Total Revenue amounts of the audited Form X-17A-5 for the year ended December 31, 2016, with the amounts reported in Form SIPC-7 for the year ended December 31, 2016, noting no differences;
- 3. Compared adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences; and,
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

February 27, 2017 Atlanta, GA

RUBIO CPA, PC

Rubio CPA,PC

# (33-REV 7/10)

## SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

#### General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended 12/31/2016 (Read carefully the instructions in your Working Copy before completing this Form)

		· IO BE FILED BY ALL S	SIPC MEMI	BERS WITH FISCA	L YEAR ENL	INGS ·
1. pu	Name of rposes o	Member, address, Designated Examining f the audit requirement of SEC Rule 17a-5	Authority, 1 :	934 Act registration	Note: If any o	of the information shown on the
	l	16*16******1929*************************	C 220	1	any correctio	requires correction, please e-mail ns to form@sipc.org and so ne form filed.
	1	3060 PEACHTREE ROAD NE SUITE 1200 ATLANTA GA 30305				dephone number of person to ecting this form.
	L.	<del></del>			40	4-344-2010
2.	A. Gen	eral Assessment (item 2e from page 2)				\$ 7,198.10
	B. Less	payment made with SIPC-6 filed (exclude in Date Paid	nterest)			3405,64
	C. Less	prior overpayment applied				(
	D. Asse	essment balance due or (overpayment)				3,792.46
	E. Inter	est computed on late payment (see instru	ction E) for	days at 20% p	er annum	
	F. Tota	l assessment balance and interest due (or	overpayme	nt carried forward)		\$ 3,792.46
	Che	MENT: $$ the box ck malled to P.O. Box $\square$ Funds Wired $\emptyset$ i (must be same as Fabove)	<b>.</b>	\$ 3,792	.46	
	H. Over	payment carried forward		\$(	· · · · · · · · · · · · · · · · · · ·	)
3. :	Subsidia	ries (S) and predecessors (P) included in t	this form (g	ive name and 1934 A	ct registration	number):
•						
per tha	son by w t all info	rember submitting this form and the rhom it is executed represent thereby rmation contained herein is true, correct		Carter	1 CMJ	Ship or other organization)
ant	d comple	te.	_			
Dat	ted the	8 day of February, 2011.	_	Pres	(Authorited S	÷
Thi for	s form a a period	and the assessment payment is due 60 d d of not less than 6 years, the latest 2 y	ays after t ears in an	he end of the fiscal easily accessible pl	year. Retain	•
<u>щ</u>	Dates:			<del></del>	•	
EW		Postmarked Received  itions  ions:  tion of exceptions:	Reviewed			
₹VI	Calcula	ations	Document	ation		Forward Copy
3 C	Excepti	ons:				
S	Disposi	tion of exceptions:		1		

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2016 and ending 12/31/2016

(to page 1, line 2.A.)

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		\$ 3,564,768
2b. Additions:  (1) Total revenues from the securities business of subsidiaries (expredecessors not included above.	cept foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in trading acc	eounts.	
(3) Net loss from principal transactions in commodities in trading a	accounts.	
(4) Interest and dividend expense deducted in determining item 2a	l.	
(5) Net loss from management of or participation in the underwriting	ng or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and profit from management of or participation in underwriting or d	d legal fees deducted in determining net distribution of securities.	
(7) Net loss from securities in investment accounts.		
Total additions		
Deductions:     (1) Revenues from the distribution of shares of a registered open investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companie accounts, and from transactions in security futures products.	business of insurance, from investment	512,958
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other SIP securities transactions.	C members in connection with	172,569
(4) Reimbursements for postage in connection with proxy solicitati	on.	
(5) Net gain from securities in investment accounts.		
(6) 100% of commissions and markups earned from transactions in (ii) Treasury bills, bankers acceptances or commercial paper t from issuance date.		
(7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section		
(8) Other revenue not related either directly or indirectly to the se (See Instruction C):	curities business.	
(Deductions in excess of \$100,000 require documentation)		
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  (ii) 40% of margin interest earned on customers securities	S	
accounts (40% of FOCUS line 5, Code 3960).	Ψ	
Enter the greater of line (i) or (ii)		1.05 577
Total deductions		2.879 2 LI
2d. SIPC Net Operating Revenues  2e. General Assessment @ .0025		\$ 7198.10
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